COMMON SENSE TALK



"Chance favors the prepared mind."

Louis Pasteur

"The more opinions you have, the less you see."

Wim Wenders

"The most important thing in communication is to hear what isn't being said."

Peter F. Drucker

"Much good work is lost for the lack of a little more."

Edward Harriman

"Something new is not innovation if it does not lead to value addition."

John Prescott

"I see true innovation to be made up of three 'creativities'—creativity in technology, product planning, and marketing."

Akio Morita

"Change starts when someone sees the next step."

William Drayton

"If necessity is the mother of invention, discontent is the father of progress."

David Rockefeller

"If you risk nothing, then you risk everything."

Geena Davis

"The vision must be followed by the venture. It is not enough to stare up the steps—we must step up the stairs."

Vance Havner

"It is no use saying, 'We are doing our best.'
You have got to succeed in doing what is necessary."

Sir Winston Churchill

"If you hire mediocre people, they will hire mediocre people."

Tom Murphy