## COMMON SENSE TALK



"Know how to ask. There is nothing more difficult for some people, nor for others, easier."

Baltasar Gracian

"The Chinese use two brush strokes to write the word 'crisis.' One brush stroke stands for danger; the other for opportunity. In a crisis, be aware of the danger—but recognize the opportunity."

Richard M. Nixon

"It does not matter how slowly you go, so long as you do not stop."

Confucius

"Think like a man of action, act like a man of thought."

Henri Louis Bergson

"Nothing great was ever achieved without enthusiasm."

Ralph Waldo Emerson

"Most everything I've done I've copied from someone else."

Sam Walton

"I've not seen an effective manager or leader who can't spend some fraction of time down in the trenches. If they don't do that, they get out of touch with reality, and their whole thought and management process becomes abstract and disconnected."

Jeff Bezos

"The passion to get ahead is sometimes born of the fear lest we are left behind."

Eric Hoffer

"Have three people do five jobs but pay them like four."

Arno W. Donald

"Just-in-time is the reason everyone is late"

Shiro Fujita

"Workers don't hang their brains on the door when they come to work anymore."

Bill O'Gara

"What you are must always displease you, if you would attain to that which you are not."

St. Augustine