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## Development of e-specialists

Information technology (IT) has emerged as a powerful tool for productivity improvement. This fact has been well documented. However, IT remains a complex tool with a wide range of products and a variety of possible applications. The situation is made more complicated by relatively short product life cycles. The pursuit of higher productivity using advanced IT capabilities in a country requires a pool of competent IT or electronic specialists (e-specialists) who can promote the use of IT, diagnose IT-related problems, and implement various applications for enhancing productivity and expanding business opportunities.



(L-R) Mr. Lovneesh Chanana, Head (IT), NPC, Mr. R.C. Monga, Deputy Director-General, NPC, Dr. S.K. Pachauri, Mr. M.D. Bhattarai, Senior IT Program Officer, APO, Mr. S. Bhargavan, Deputy Director-General, NPC, at the opening session

n response to the urgent need to develop IT capabilities in its member countries, the APO organized a training course on the "Development of e-Specialists" in New Delhi, India, 23–27 February 2004. Nineteen productivity specialists from 11 member countries attended the program, which was implemented by the National Productivity Council (NPC) of India. Dr. S.K. Pachauri, NPC Director-General, inaugurated the program. In his address to the participants, Dr. Pachauri expressed gratitude to the APO for promoting IT as a productivity tool. India, he said, has made significant progress in adopting IT at all levels of the economy. According to the Global Information Technology Report, it ranks second worldwide in the increase rate of IT and communications technology diffusion. India is also a favorite venue for business process outsourcing. Dr. Pachauri suggested that any IT intervention would require: 1) IT infrastructure planning, establishment, and management; 2) reengineering of work practices; 3) human resources development; and 4) change management. In this context, NPOs must act as change agents.

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"Unless it produces action, information is overhead."

Thomas Petzinger Jr.

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The program comprised 12 expert presentations and two observational field visits. The presentations covered a diversity of topics, including: Concept of information systems; IT tools for information processing; Linking IT to productivity; The Internet and intranets; IT in manufacturing; IT applications in SMEs; APO and e-services; IT-enabled business process engineering; Business process outsourcing; e-Governance: The Indian experience; Organizational management and the role of IT; and Security in IT applications. For field studies, participants visited a call center of Hero Limited which was outsourced by an American company to communicate

with its customers in the USA and a company that produces software applications for a wide range of productivity tools.

Participants evaluated the program as highly useful, comprehensive, and content rich. Devendra Pradhan, a participant from Nepal, described it as a "must course for productivity specialists." Maria Lourdes Pacis Aquilizan of the Philippines congratulated the APO and NPC India for a most timely course. She suggested that future similar courses should cover both success stories and unsuccessful ones as e-specialists must also know how to avoid failure.