

## COMMON SENSE TALK



“You are more likely to overcome challenges if you have learned, in advance, what to expect and how to respond. That is why training, at all levels, is critical to the success of any organization.”

*Allen Sheppard*

“It is always easier to talk about change than to make it. It is easier to consult than to manage.”

*Alvin Toffler*

“A horse never runs so fast as when he has other horses to catch up and outpace.”

*Ovid*

“Anything worth doing is worth doing to excess.”

*Edwin Land*

“The key is not to make quick decisions, but to make timely decisions.”

*Colin Powell*

“Seize today, and put as little trust as you can in tomorrow.”

*Horace*

“Yesterday is not ours to recover, but tomorrow is ours to win or to lose.”

*Lyndon B. Johnson*

“Just as our eyes need light in order to see, our minds need ideas in order to conceive.”

*Nicolas Malebranche*

“The way to increase our productivity is to make people more creative, resourceful, and innovative in the things they do.”

*John Sculley*