## COMMON SENSE TALK



"Money is of no value; it cannot spend itself. All depends on the skill of the spender."

Ralph Waldo Emerson

"Under budgetary pressure (arbitrary or not) it is truly remarkable how many options one discovers one can do without."

James R. Schlesinger

"Why this reluctance to make the change? We fear the process of reeducation!"

Isaac Asimov

"All organizations do change when put under sufficient pressure. This pressure must be either external to the organization or the result of very strong leadership."

Bruce Henderson

"A competitive world has two possibilities for you. You can lose. Or, if you want to win, you can change."

Lester C. Thurow

"That writer does the most who gives his reader the most knowledge, and takes from him the least time."

Charles Caleb Colton

"The worse the news, the more effort should go into communicating it."

Andrew S. Grove

"The easiest, the most tempting, and the least creative response to conflict within an organization is to pretend it does not exist."

Lyle E. Schaller

"New ideas... are not born in a conforming environment."

Roger von Oech